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IDC White Paper | HP Networking Portfolio: Delivering ROI and Value from Edge to Core

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HP Networking Portfolio: Delivering ROI and Value from Edge to Core

EXECUTIVE SUMMARY

IDC is observing a once-in-a-generation shift in computing and technology that we refer to as the rise of the "3rd Platform." The 1st Platform was the rise of computing in general. The 2nd Platform was ushered in by the PC and client/server paradigms, enabling greater personalization of computing and networked user access to enterprise applications. Over the past five years, the 3rd Platform has emerged and is being shaped by mobility, Big Data, cloud, and social technologies that enable employees to access critical corporate applications anywhere, anytime. With the explosion of new technologies in the 3rd Platform, the networking needs of the enterprise are transforming rapidly.

As the network has grown in strategic importance, it has become more complex and difficult to manage. To combat this trend, enterprises are looking for ways to embrace solutions that incorporate simplicity and greater manageability into their network infrastructure. Architectural openness, common operating systems across all network devices, and solutions enabling centralized management of all network resources in a "single pane of glass" platform have become elements that can provide competitive advantage for the enterprise network. To this end, HP offers a solution that provides integrated wireless and wired management through a single pane of glass; the solution can be used not only in HP-only networks but also where other vendors' equipment may be part of the infrastructure. HP's networking portfolio is architected using open standards to help organizations transition from their current network infrastructure to a simplified modern network.

IDC conducted a study of eight medium-sized to large organizations that had deployed an HP Networking infrastructure to determine the return on investment (ROI) associated with their

Business Value Highlights

Average annual benefits (per 100 users): **\$28,833**

Reduction in cost of networking: **35%**

Annual business productivity benefits (per 100 users): **\$12,404**

Reduction in downtime: **64%**

Five-Year ROI: **489%**

Payback period: **8.3 months**

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IDC evaluates HP Networking ROI

Business white paper

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HP Converged Campus network

Unify access to wired & wireless networks

Brochure

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HP-VMware Networking solution

HP and VMware partner to deliver virtual environments

Brochure

HP Networking converged campus customer references

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American Airlines' migration of LAN Network with HP Networking

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HP is transforming networking

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Networking

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PAUL ZANNA
Senior Manager
Infrastructure Innovation and Design RMIT

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